




**<Laboratoria>**  
Talent that transforms

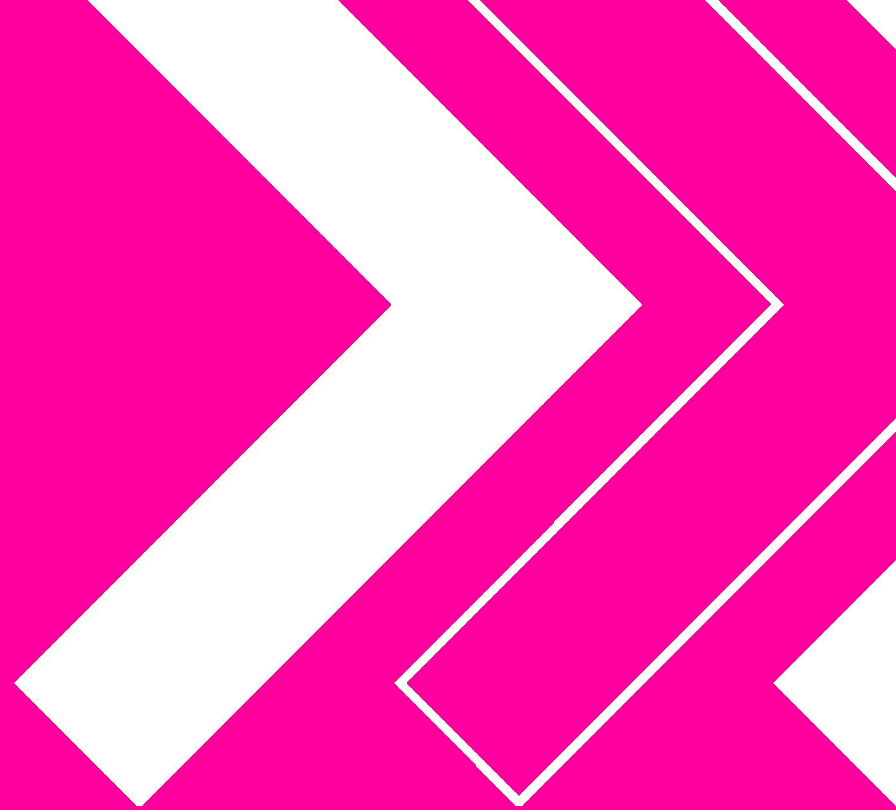


# Bringing more women into tech in Latin America

Ana Maria Martínez, Partner & COO

# The 1st problem:

Women are missing  
the tech opportunity



“Software developer  
will be the job with  
the highest demand  
increase from hiring  
companies in the next  
decade in LATAM”.

*IDB, 2015*

```
1 <html>
2 <head>
3   <script type="text/javascript" src="https://www.google.com/jsapi"></script>
4   <script type="text/javascript">
5     window.onload = function(){
6       google.load("visualization", "1", {packages:["corechart"]});
7       google.setOnLoadCallback(drawChart);
8       function drawChart() {
9         var data = new google.visualization.DataTable();
10        var categories = ['Western Restaurant', 'Khmer Restaurant', 'Hotels', 'Resort'];
11        var values = [100, 49, 120, 30];
12
13        for (var i = 0, len = categories.length; i < len; i++){
14          data.addColumn('number', categories[i]);
15        }
16
17        data.addRows(1);
18
19        for (var j = 0, jlen = values.length; j < jlen; j++){
20          data.setValue(0, j, values[j]);
21        }
22
23        var chart = new google.visualization.ColumnChart(document.getElementById('chart_div'));
24        chart.draw(data, {width: 600, height: 180, chartArea: {left:50,top:30,width:"50%",height:"75%"},
25        backgroundColor:{strokeWidth:0}});
26      }
27    }
28  </script>
29 </head>
30 <body>
31   <div id="chart_div"></div>
32 </body>
33 </html>
```



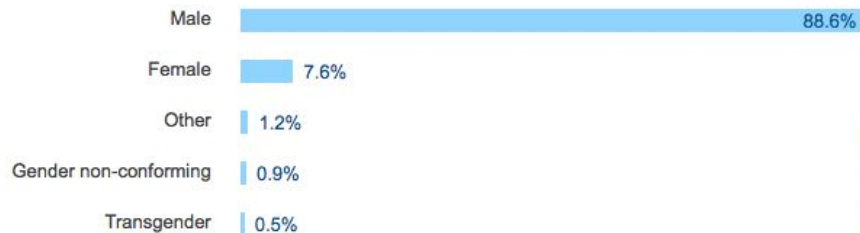
## Demographics

### Gender

All Respondents

Professional Developers

Students



## Geography

Survey Respondents

Monthly Stack Overflow Visits

Professional Developers



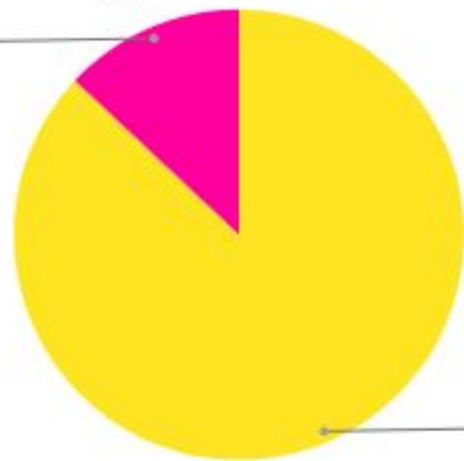
“Women are <10% of the  
software developers today”  
*Stackoverflow, 2017*

## ► Situation is similar in LATAM

**In Latin America, women are <13% of the IT workers today**, a sector that will offer +450k jobs in 2019 according to CISCO.

IT jobs in LATAM by gender

Women  
13.0%



Men  
87.0%

+450k  
jobs in  
2019!

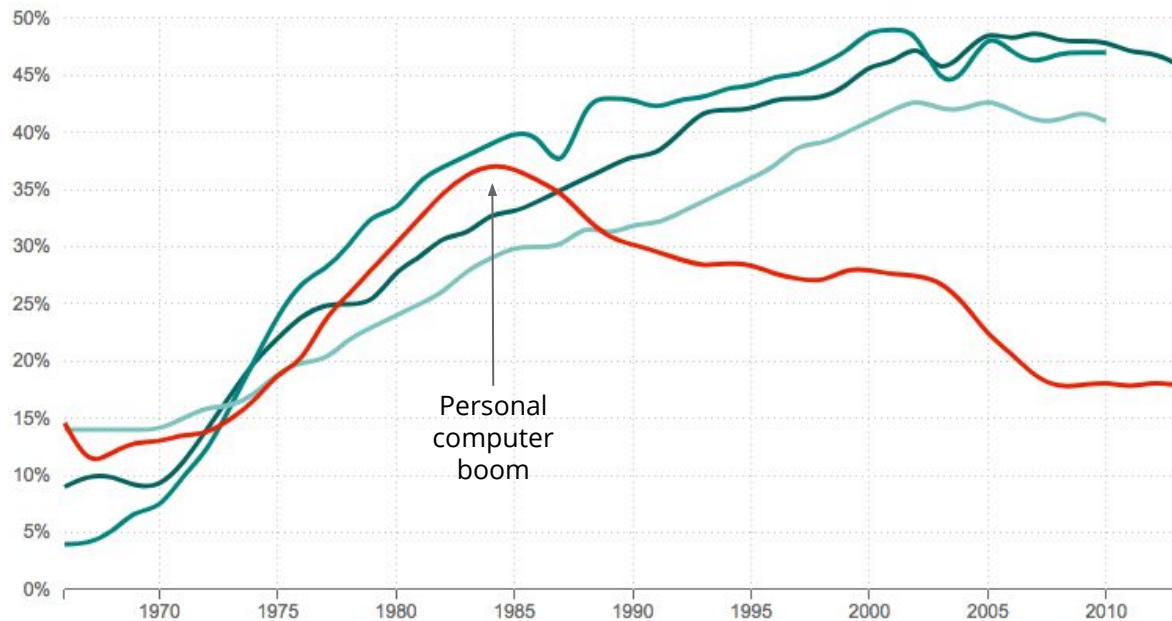
# Barriers

Why are there  
so few women  
in tech?

## What Happened To Women In Computer Science?

% Of Women Majors, By Field

Medical School   Law School   Physical Sciences   Computer science



Source: National Science Foundation, American Bar Association, American Association of Medical Colleges

Credit: Quoc Trung Bui/NPR





[illegible]

## Two Bytes Are Better Than One

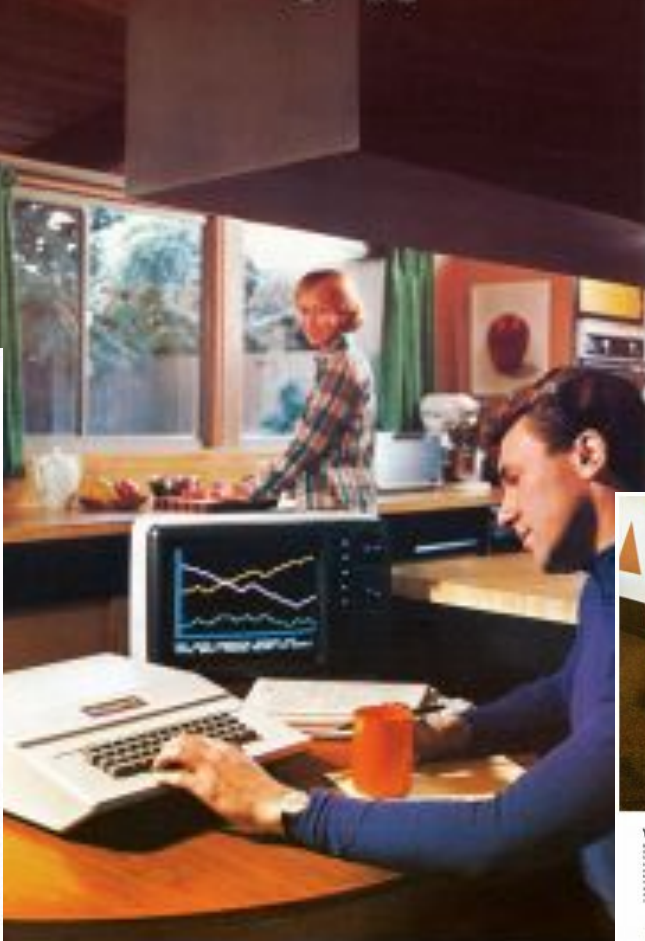
[illegible]

EUROPEAN MODELS AVAILABLE THROUGH TECHNICO INTERNATIONAL

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DOMESTIC SALES SALES OFFICE/IN-HOUSE U.S.  
VISIT TECHNICO AT THE PHILADELPHIA PER COMP '78 SHOW - BOOTHS 639 & 641  
CIRCLE 100 ON READER SERVICE CARD

## Introducing Apple II.



## Who's keeping up with Commodore?

The Commodore EXECUTIVE 6400. A personal, portable computer with outstanding graphics, colour, music and astonishing computing capability, all in an easy-to-carry case.



64 is designed for the movers of this world. Designed to give you the power. Power at your fingertips. The power of 64K memory. The power to keep up in the office. At home. Or in your home away from home.



**YOU BET YOUR SWEET TELEX OPERATOR IT IS!**

**De**

**DATACOMP**



<L>

# TOYS

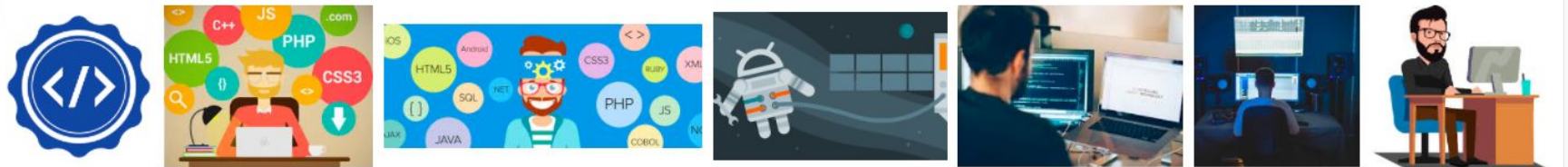
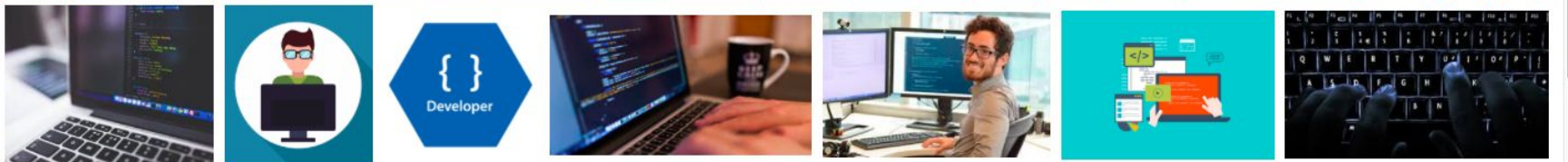
FOR BOYS & GIRLS





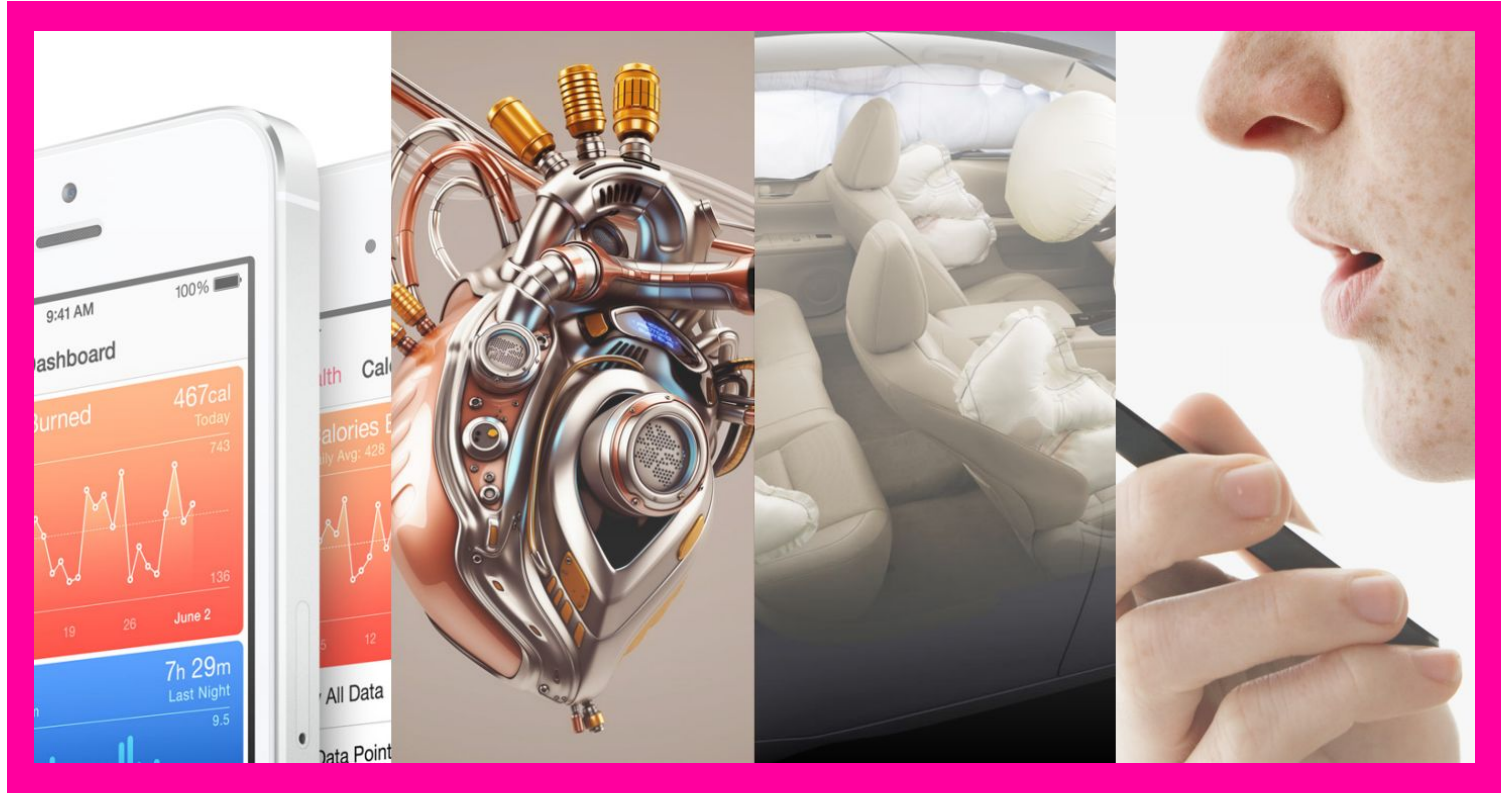


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# This is not only a problem for women

Lack of women in tech limits creativity and innovation





# Where are the women?



# The 2nd problem

Millions of talented women are trapped in low quality education, unemployment or informal jobs.



An immense talent pool of  
young women without access  
to quality opportunities

**76%**

Of NEET in are  
women  
(LATAM - OCDE)

**>20%**

Of women studying  
transition to the formal  
market (LATAM - OCDE)


**1/3**

Of women don't have  
personal income  
(LATAM - OCDE)

**30%**

Is the gender pay gap in  
Mexico (INEGI)

# The Opportunity

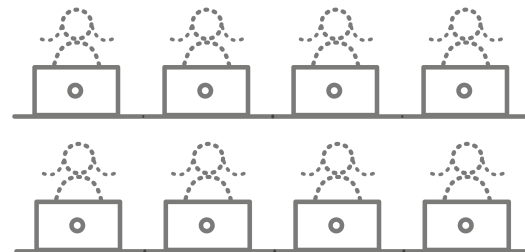




# ➤ The opportunity



**Women** looking for quality (and affordable) opportunities to show their talent.



**Companies** needing more talent and diversity in their tech teams

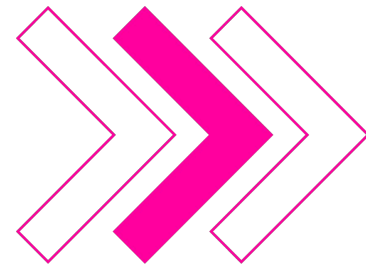


**Melo Sotomayor** with Kenny Lupa at Punto azul - Benavides.

October 21 at 3:46pm · Miraflores District ·

Regresar, pero en otras circunstancias.

Punto azul fue mi primer trabajo saliendo del colegio. Hoy vuelvo con Kenny en nuestra hora de almuerzo. 😊🌸🐻🍋



“Coming back, but in other circumstances. Punto Azul (local restaurant) was my first job out school. Now I come back with Kenny in our lunch break from work”.

Melo and Kenny are graduates from Laboratoria.



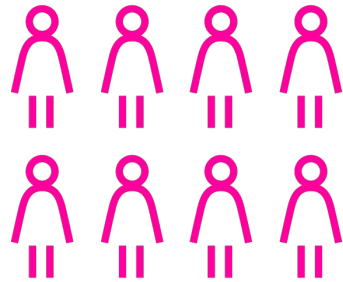
## **OUR MISSION**

Provide the diverse talent Latin America needs to thrive in the digital age.

“Laboratoria’s mission is to go out and find talent where no one else is looking”



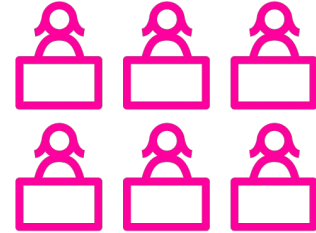
# Job oriented education, well rounded and accountable.



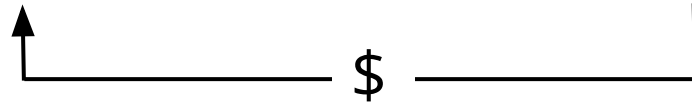
**Selection**



**6mo Bootcamp training**  
(web dev. + soft skills + agile)



**Job Placement +  
alumni support**





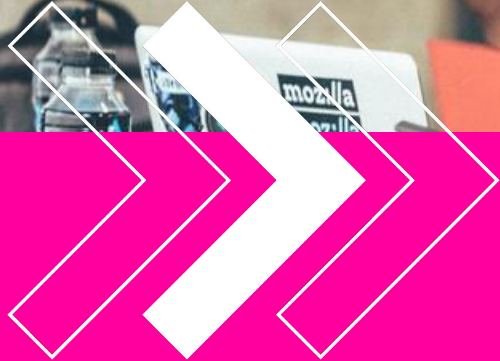


**Different talent**



**Different education**





**Different Placement**





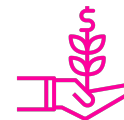
**5**  
Centers



**+580**  
Graduates  
*+820 in April 18*



**80%**  
Placement  
Rate



**3x**  
Increase in  
income



**+200**  
Hiring  
Companies



**+500**  
Corporate  
students



ThoughtWorks®

El Comercio



McCANN

**RIMAC**



*falabella*



**INSITUM™**

**+200 HIRING COMPANIES IN THE AMERICAS**

# ▶ LEADING PARTNERS



Citi Foundation



**BLACKROCK®**



## **OUR VISION**

Become the leading source of female tech talent from Latin America to the world.



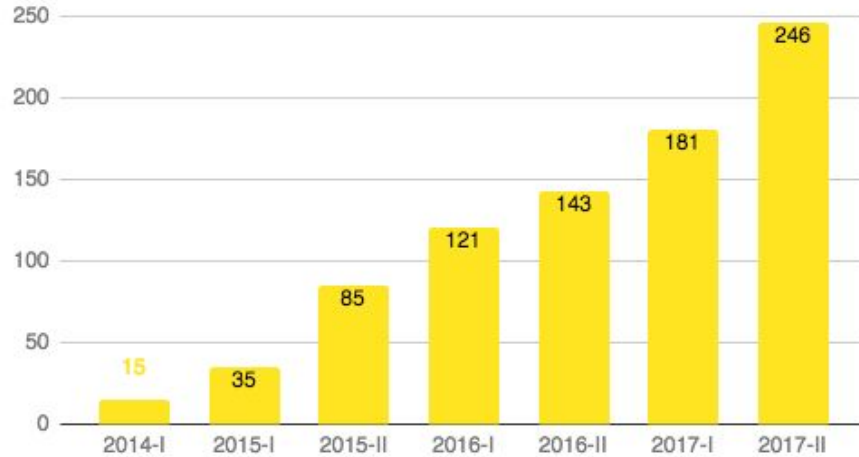


# Thanks

(ana@laboratoria.la)

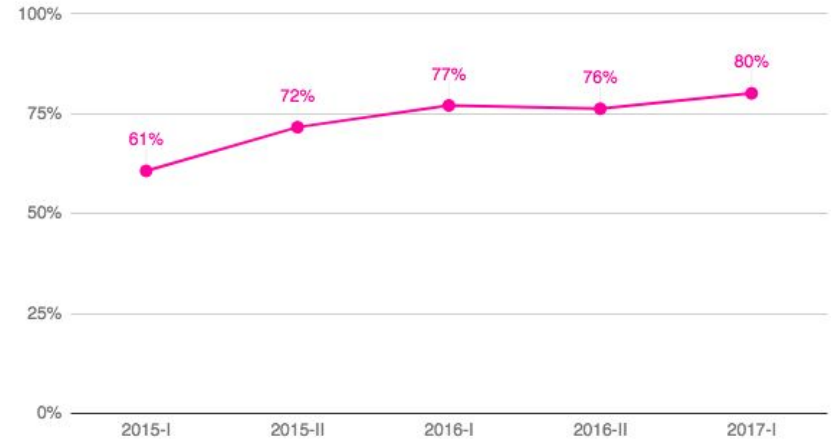
# Laboratoria impact details - Back Up

Graduates (+820 at April18)



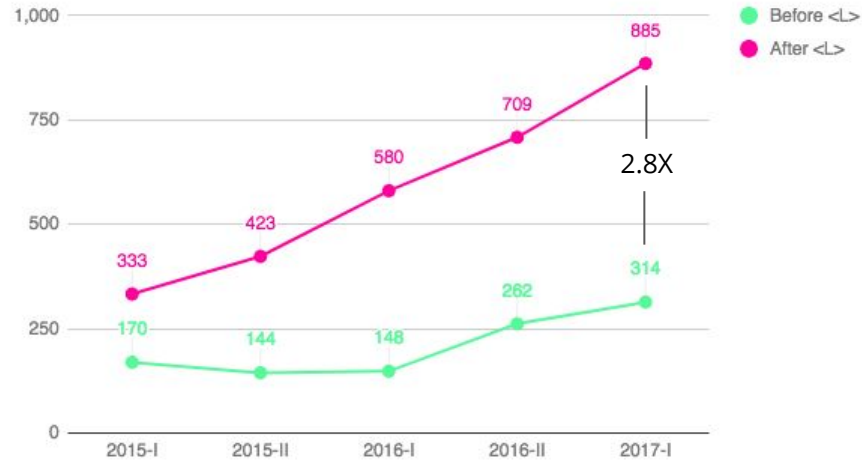
Graduates from Lima (since 2014 I) and SGO and CDMX (since 2015 II)  
First graduates from GDL and SP will come in 2018-I

Employment rate among graduates

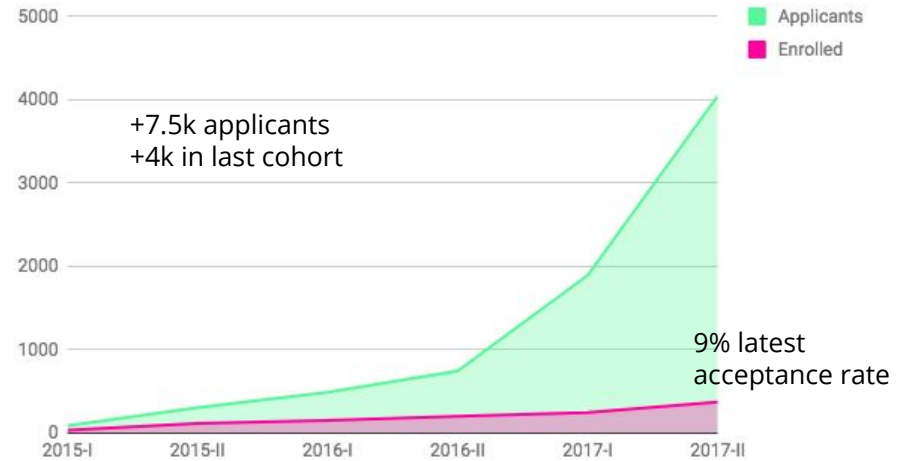


# Laboratoria impact details - Back Up

Average salary in USD (LIM + SGO + CDMX)



Interest in Laboratoria and acceptance rate





# Laboratoria impact details - Back Up

Educational background of our students (Regional, all cohorts)

